

**30th**  
**ANNUAL REPORT**  
**2011 - 2012**

**PH TRADING LTD.**

## **PH TRADING LTD.**

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### **BOARD OF DIRECTORS**

MR. P. HIMATSINGKA  
MR. A. K. BHUWALKA  
MR. A. JHANWAR  
MR. R. JHANWAR  
MR. AVISHEK HIMATSINGKA

### **AUDITORS**

M/S. SALARPURIA & PARTNERS (Statutory Auditors)  
7, CHITTARANJAN AVENUE  
KOLKATA-700 072

M. B. AGARWAL & CO. (Branch Auditors)  
204, MHATRE PEN BLDG. SENAPATI BAPAT MARG  
DADAR (WEST), MUMBAI-400028

M/S. KATARUKA & CO. (Internal Auditors)  
P-44, RABINDRA SARANI, KOLKATA-700001

### **BANKERS**

ORIENTAL BANK OF COMMERCE, KOLKATA  
ORIENTAL BANK OF COMMERCE, MUMBAI  
TAMILNADU MERCANTILE BANK, MUMBAI

### **REGISTERED OFFICE :**

PODDAR POINT  
'B' BLOCK, 10TH FLOOR  
113, PARK STREET  
KOLKATA-700 016

## PH TRADING LTD.

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### NOTICE

Notice is hereby given that the Thirtyeth Annual General Meeting of PH Trading Limited will be held at its Regd. Office at 113, Park Street, 10th floor, B-Block, Kolkata-700 016, on Friday, the 31st August, 2012 at 3.30 p.m. to transact the following Business :-

### ORDINARY BUSINESS

- 1) To consider and adopt the Auditors & Directors report as well as audited Balance Sheet and Profit & Loss Account of Company for the year ended 31st March, 2012.
- 2) To declare dividend.
- 3) To appoint director in place of Mr. Ashok Kr. Jhanwar who retires by rotation & being eligible offer himself for re-appointment.
- 4) To appoint auditors to hold office from the conclusion of this meeting until the conclusion of next annual general meeting and fix their remuneration.

Regd. Office :  
Poddar Point, 10th Floor, 'B' Block  
113, Park Street, Kolkata-700 016  
Date : The 29th of May 2012

By order of the Board  
Prakash Himatsingka  
Managing Director

## PH TRADING LTD.

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### NOTES :-

1. A member entitled to attend & vote at the above meeting is entitled to appoint one or more proxies to attend and vote instead of himself and the proxy need not to be a member of the Company. Proxies, in order to be effective, must reach the Registered office of the Company at least 48 hours before the meeting.
2. The Registers of members & transfer book of the Company will remain closed from 24/08/12 to 31/08/12 (both days inclusive).
3. Members are requested to notify any change in address immediately to the Companies registered office.
4. As per the provisions of the Company Act, 1956 (as amended), the facility for making nomination is now available to individuals holding shares in the Company. Those who desires to avail this facility may send their request for nomination in the prescribed form 2B duly filled in and signed to the Company's registered office.
5. (a) As per provisions of Section 205A of the Companies Act, 1956, the Company has already transferred to the General Revenue Account of the Central Government the amount of all unclaimed dividends declared upto and including the financial year ended 31st March, 2004. Hence to claim dividend upto the said period, the members are advised to approach the Registrar of Companies, West Bengal 234/4, Acharya Jagadish Chandra Bose Road, Kolkata-700 020.  
(b) Consequent upon amendment to Section 205A of the Companies Act, 1956 and introduction of Section 205C by the Companies (Amendment) Act, 1999 dividend, for the financial year ended 31st March, 2005, and thereafter, which remain unpaid or unclaimed for a period of 7 years will be transferred to the investor Education and Protection Fund established by the Central Government.  
Members who have not encashed the dividend warrant (s) for the financial year ended 31st March, 2005 or any subsequent financial years are requested to make claim to the share department of the Company. It may also be noted that once the unclaimed dividend is transferred to the Fund, as above, no claims shall lie in respect of such dividend.
6. The Dividend on Equity Shares as recommended for the year ended 31st March, 2012, if approved at this meeting will be payable on or after 31st August, 2012 to those members whose names appear on the Register of members of the Company as on 31st August, 2012.

Place : Kolkata

Dated : The 29th day of May, 2012

*By order of the Board*

**PRAKASH HIMATSINGKA**  
Managing Director



# PH TRADING LTD.

## DIRECTOR'S REPORT

To  
The Members,  
Your Directors have pleasure in placing before you the 30th Annual Report of the Company together with the audited statement of account of the year ended March 31, 2012.

### FINANCIAL RESULTS :

Profit during the year	
Add : Previous year balance	Rs. 36,36,117
	Rs. <u>1,80,08,646</u>
Less : Provision for taxation	Rs. 11,75,000
Deferred Tax	Rs. 2,580
Proposed dividend	Rs. 4,80,000
Dividend Tax	Rs. <u>77,868</u>
	Rs. 17,35,448
Balance transferred to Balance Sheet	Rs. <u>1,99,11,315</u>

### DIVIDEND :

Your Directors are pleased to recommend a dividend @ Re. 1 per fully paid up equity share of Rs. 10/- each for the year ended 31st March, 2012

### DIRECTORS :

Sri Ashok Kr. Jhanwar, Director of the Company retire by rotation but being eligible offers himself for re-appointment. Directors Responsibility statement pursuant to section 217 (2AA) of the Companies Act, 1956. The Directors hereby confirm.

- (i) That in the preparation of the annual accounts, the applicable accounting standards had been followed alongwith proper explanation relating to material departure.
- (ii) That the directors had selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for that period.
- (iii) That the Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- (iv) That the directors had prepared the annual accounts on a going concern basis.

### AUDITORS :

M/s. Salarpuria & Partners, Chartered Accountants of 7, Chittaranjan Avenue, Kolkata-72, the auditors of the Company and M/s M. B. Agarwal & Co. chartered Accountants of 204, Mhatre Pen Building Senapati Bapat Marg, Mumbai-28 branch auditors M/s Kataruka & Co, Chartered Accountants of P-44, Rabindra Sarani, Kolkata-1, Internal Auditors retire and are eligible and agreeable for reappointment.

### DEPOSITS :

The Company has never accepted any deposit and as such absolves itself of any compliance in this behalf.

### PERSONNEL :

There was no employee receiving remuneration according to section 217(2A) of the Companies Act and hence no statement has been given.

### Information under section 217(1)(E) of the Companies Act, 1956.

Your Company has no activity relating to conservation of energy and Technology absorption. The Company does not have any foreign exchange earnings.

By order of the Board

113, Park Street  
10th Floor, Kolkata-700 016  
Dated : Tuesday, the 29th May, 2012

P. HIMATSINGKA  
AVISHEK HIMATSINGKA | Directors

# PH TRADING LTD.

## AUDITOR'S REPORT :

### TO THE MEMBERS :

We have Audited the attached Balance Sheet of PH TRADING LTD. as at 31st March, 2012, the Statement of Profit and Loss for the year ended on that date annexed thereto and the cash flow statement for the year ended on that date. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We have conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As required by the Companies (Auditor's Report) order, 2003 issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.

Further to our comments in the Annexure referred to above, we report that :

- (i) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit.
- (ii) In our opinion, proper books of account as required by law have been kept by the company so far as appears from our examination of those books and proper returns adequate for the purposes of our audit have been received from the branch not visited by us. The Branch Auditor's Reports have been forwarded to us and have been appropriately dealt with.
- (iii) The Balance Sheet, the Statement of Profit & Loss and the cash flow statement dealt with by this report are in agreement with the books of account and with the audited returns from the branches.
- (iv) In our opinion, the Balance Sheet, the Statement of Profit and Loss and the cash flow statement dealt with by this report comply with the accounting standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956.
- (v) On the basis of written representations received from the Directors, as on 31st March, 2012, and taken on record by the Board of Directors, we report that none of the directors is disqualified as on 31st March, 2012 from being appointed as a Director in terms of Clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.
- (vi) In our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India.
  - (a) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2012;
  - (b) in the case of the Statement of Profit and Loss, of the Profit for the year ended on that date and;
  - (c) in the case of Cash Flow Statement, of the Cash Flows for the year ended on that date.

7, Chittaranjan Avenue  
Kolkata-700 072  
The 28th day of May, 2012

FOR SALARPURIA & PARTNERS  
*Chartered Accountants*  
NIHAR RANJAN NAYAK  
MEMBERSHIP NO. : 057076  
*Partner*  
ICAI Reg. No. 302113E



## PH TRADING LTD.

### ANNEXURE TO THE AUDITOR'S REPORT

- i) a) The company is maintaining proper records showing full particulars, including quantitative details and situation of fixed assets.
- b) These fixed assets are physically verified by the management at reasonable intervals and no material discrepancies were noticed on such verification.
- c) Substantial part of fixed assets has not been disposed off during the year and the going concern status of the company is not affected.
- ii) a) Physical verification of inventory has been conducted at reasonable intervals by the Management. In our opinion, the frequency of verification is reasonable.
- b) The procedures for verification of inventory followed by the management are reasonable and adequate in relation to the size of the company and the nature of its business.
- c) The company has maintained proper records of inventory and no material discrepancies were noticed on physical verification of the same.
- iii) a) The company has not granted any loans, secured or unsecured to Companies, Firms or other Parties covered in the register maintained U/s. 301 of the Act and as such clauses iii(a) to iii(d) of the order are not applicable.
- e) The company has taken unsecured loans from Companies, Firms or other Parties covered under the register maintained under Section 301 of the Act viz.

Name of the Party	Opening Balance	Amount taken together with Interest	Amt. refunded during the year	Closing Balance	Max. Balance during the year
	As at 01.04.2011			as at 31.03.2012	
	Rs.	Rs.	Rs.	Rs.	Rs.
Abhishek Chemicals Pvt. Ltd.	11,805,991	104,348,405	114,461,802	1,692,294	18,363,000
Abhishek Himatsingka	4,743,422	8,152,461	9,750,668	1,145,215	4,805,000
Himatsingka Chemicals Pvt. Ltd.	12,638,960	172,562,460	174,475,706	10,725,714	21,866,000
Prakash Himatsingka	9,263,651	4,009,290	4,415,572	8,857,269	9,645,000
Swan Silverwares Pvt. Ltd.	14,699,417	83,033,296	94,730,247	2,992,466	23,319,417
Variable Plaza Pvt. Ltd.	17,268,919	13,158,749	29,945,094	500,574	17,373,919
AH Chemicals Pvt. Ltd.	431,986	134,152,540	131,957,240	2,627,266	2,931,986
Welcome Suppliers Pvt. Ltd.	2,326,040	13,211,137	7,531,154	8,006,023	4,050,000
Jamuna Commodities Pvt. Ltd.	15,486,078	84,526,256	66,752,704	31,259,630	35,805,000
Davesh Developers Pvt. Ltd.	3,976,178	114,932	102,111	410,439	414,932

- f) In our opinion, the rates of interest and Terms & Conditions on which loan have been taken are not prima facie prejudicial to the interest of the Company.
- g) The Company is regular in the payment of Principal and interest as stipulated and there are no overdue amounts of loans taken from parties listed in the registers maintained under Section 301 of the Companies Act.
- iv) There is an adequate internal control system commensurate with the size and the nature of its business for the purchase of inventory and fixed assets and for the sale of goods and service.
- v) a) The contract or arrangement that need to be entered into a register in pursuance of sec.301 have been so entered.



## PH TRADING LTD.

- b) Transactions have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
- vi) The company has not accepted deposits from the public.
- vii) The company has an internal audit system commensurate with its size and nature of business.
- viii) The maintenance of cost records as not been prescribed by the Central Government U/s 209 (1)(d) of the Companies Act, 1956 (1 of 1956). Therefore the Clause (viii) of paragraphs 4 of the aforesaid order is not applicable.
- ix) a) The Company is regular in depositing undisputed statutory dues including Income Tax, Sales Tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty, Cess and any other Statutory dues.  
b) No undisputed amounts payable in respect of the aforesaid dues were outstanding as at 31.03.2012 for a period of more than six months.  
c) According to the information and explanation given to us, there are no dues of Income Tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty and Cess which have not been deposited on account of any dispute.
- x) The company does not have accumulated losses at the end of the financial year. The company has not incurred cash losses during the financial year covered by the audit and in the immediately preceding financial year.
- xi) The company has not defaulted in repayment of dues to any financial institutions or banks during the year.
- xii) The company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities and hence, the question of maintainance of adequate documents and records does not arise.
- xiii) The company is not Chit Fund, Nidhi / Mutual Benefit Fund or Societies. Therefore, the provisions of Clause (xiii) of Paragraph 4 of the order are not applicable to the company.
- xiv) The company is dealing in shares, securities, debentures and other investments and proper records have been maintained of the transaction and timely entries have been made therein and the company in its own name has held such shares, securities debentures and other investments.
- xv) As per management, the company has not given any guarantee for loans taken by others from banks or financial institutions.
- xvi) The company has not taken any term loan, so the question about its applicability for the required purpose does not arise.
- xvii) There are no funds raised on Short Term basis that have been used for Long Term investment.
- xviii) No Share issues have been made during the year, so there could not have been any preferential allotment of shares to parties covered in the register maintained u/s. 301 of the Act.
- xix) The company did not have any outstanding Debentures during the Year.
- xx) No Public issues were made in this period, so end use of money utilization relating to the same does not arise.
- xxi) No fraud on or by the company has been noticed or reported during the year.

7, Chittaranjan Avenue  
Kolkata-700 072  
The 29th day of May, 2012

FOR SALARPURIA & PARTNERS  
Chartered Accountants  
NIHAR RANJAN NAYAK  
MEMBERSHIP NO. : 057076  
Partner  
ICAI Reg. No. 302113E



# PH TRADING LTD.

## BALANCE SHEET AS AT 31ST MARCH, 2012

PARTICULARS	NOTE NO	AS AT	AS AT
		31.03.2012 Rs.	31.03.2011 Rs.
<b>I. EQUITY AND LIABILITIES :</b>			
<b>1. Shareholder's Funds :</b>			
a) Share Capital	1	4,800,000	4,800,000
b) Reserves & Surplus	2	19,911,315	18,008,646
<b>2. Non-Current Liabilities :</b>			
a) Long Term Borrowings	3	469,659	--
b) Long Term Provisions	4	234,469	228,794
<b>3. Current Liabilities :</b>			
a) Short Term Borrowings	3	121,819,327	148,416,562
b) Trade Payables	5	16,033,846	8,495,646
c) Other Current Liabilities	6	1,496,303	1,973,907
d) Short-Term Provisions	7	13,012,724	11,863,878
<b>Total</b>		<u>177,777,843</u>	<u>193,787,433</u>
<b>II. ASSETS :</b>			
<b>1. Non-Current Assets :</b>			
a) Fixed Assets	8		
Tangible Assets		2,854,088	2,217,792
b) Non-Current Investments	9	48,298	48,298
c) Deferred Tax Assets (Net)	10	39,130	41,708
d) Long Term Loans and Advances	11	4,465,179	988,237
e) Other Non-Current Assets	12	829,921	160,355
<b>2. Current Assets :</b>			
a) Inventories	13	214,515	47,855
b) Trade Receivables	14	152,824,940	175,157,009
c) Cash and Cash Equivalents	15	3,339,115	3,477,549
d) Short-Term Loans and Advances	16	13,162,457	11,688,630
<b>Total</b>		<u>177,777,843</u>	<u>193,787,433</u>

### SIGNIFICANT ACCOUNTING POLICIES AND OTHER NOTES 23

Notes attached there to form an integral part of Balance Sheet

As per our report of even date attached.

FOR SALARPURIA & PARTNERS

Chartered Accountants

NIHAR RANJAN NAYAK

MEMBERSHIP NO. : 057076

Partner

7, Chittaranjan Avenue, Kolkata-700 072

The 29th day of May, 2012

P. HIMATSINGKA

AVISHEK HIMATSINGKA

Directors

# PH TRADING LTD.

## STATEMENT OF PROFIT & LOSS FOR THE YEAR ENDED 31ST MARCH, 2012

PARTICULARS	NOTE NO	AS AT 31.03.2012 Rs.	AS AT 31.03.2011 Rs.
I. Revenue from operations	17	811,596,367	1,171,079,431
II. Other Income	18	1,086,263	581,214
III. Total Revenue (I + II)		<u>812,682,630</u>	<u>1,171,660,645</u>
M. Expenses :			
Purchase of Stock-in-Trade (Net)		769,460,823	1,114,895,245
Changes in inventories of Stock-in-Trade	19	(166,660)	—
Employees Benefit	20	1,991,826	2,914,357
Financial Costs	21	12,979,873	21,079,920
Depreciation and amortization expense	8	333,236	277,006
Other expenses	22	<u>24,445,815</u>	<u>27,292,837</u>
Total Expenses		<u>809,044,513</u>	<u>1,166,459,365</u>
V. Profit before exceptional and extraordinary items and tax	(III-IV)	<u>3,638,117</u>	<u>5,201,280</u>
VI. Exceptional Items		—	—
VII. Profit before extraordinary items and tax (V-VI)		<u>3,638,117</u>	<u>5,201,280</u>
VIII. Extraordinary Items		—	—
IX. Profit before tax (VII - VIII)		<u>3,638,117</u>	<u>5,201,280</u>
X. Tax Expenses :			
1) Current Tax		1,175,000	1,675,500
2) Deferred tax		2,580	38,937
XI. Profit (Loss) from the period from continuing operations	(IX-X)	<u>2,460,537</u>	<u>3,485,843</u>
XII. Profit/(Loss) from discontinuing operations		—	—
XIII. Tax expense of discontinuing operations		—	—
XIV. Profit/(Loss) from discontinuing operations (XII-XIII)		—	—
XV. Profit/(Loss) for the period (XI + XIV)		<u>2,460,537</u>	<u>3,485,843</u>
XVI. Earning per equity share of Rs. 10/- each :		5.13	7.26
(1) Basic			
(2) Diluted			

Schedules referred to above and notes attached thereto form an integral part of Statement of Profit & Loss.

As per our report of even date attached.

FOR SALARPURIA & PARTNERS

Chartered Accountants

NIHAR RANJAN NAYAK

MEMBERSHIP NO. : 057076

Partner

P. HIMATSINGKA

AVISHEK HIMATSINGKA

Directors

7, Chittaranjan Avenue, Kolkata-700 072

The 29th day of May, 2012.



## PH TRADING LTD.

### CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH, 2012

PARTICULARS	YEAR ENDED	YEAR ENDED
	31.03.2012	31.03.2011
	Rs.	Rs.
<b>A. Cash Flow from Operating Activities :</b>		
Net Profit / (Loss) before tax	3,638,116	5,201,286
Adjustments for		
Depreciation	333,236	277,006
Loss/ (Profit) on Sale of Assets (Net)	(4,010)	—
Interest paid	12,279,660	20,945,008
Dividend received	(570)	—
Loss/ (Profit) on Sale of Shares (Net)	—	570,960
Interest Received	<u>(918,059)</u>	<u>(201,140)</u>
<b>Operating Profit before Working Capital Changes</b>	<b>15,328,373</b>	<b>26,793,120</b>
<b>Movements in Working Capital</b>		
Increase / (Decrease) in trade Payables	7,582,844	(7,122,617)
Increase / (Decrease) in Other Current Liabilities	(622,249)	—
Increase / (Decrease) in Inventories	(166,660)	—
Increase / (Decrease) in Trade Receivables	22,332,069	12,518,974
Increase / (Decrease) in Short Term Loans & Advances	(59,968)	419,437
Increase / (Decrease) in Long Term Loans & Advances	(3,533,970)	(75,960)
Increase / (Decrease) in Long Term Provisions	5,675	41,174
Increase / (Decrease) in Short Term Provisions	(26,154)	—
Increase / (Decrease) in Other Non Current Assets	<u>(669,566)</u>	<u>—</u>
<b>Cash generated from operational/ (used in) Operations</b>	<b>40,170,394</b>	<b>32,573,928</b>
Direct Taxes	<u>(1,396,831)</u>	<u>(1,264,176)</u>
<b>Cash Flow before Extraordinary items</b>	<b>38,773,563</b>	<b>31,309,752</b>
Extraordinary items	—	—
<b>Net Cash from operating activities</b>	<b><u>38,773,563</u></b>	<b><u>31,309,752</u></b>
<b>B. Cash Flow from Investing Activities</b>		
Sale of Assets	302,000	104,000
Dividend Received	570	—
Interest Received	918,059	201,140
Purchase of Assets	<u>(1,167,522)</u>	<u>105,316</u>
<b>Net Cash from investing activities</b>	<b><u>53,107</u></b>	<b><u>199,824</u></b>

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# PH TRADING LTD.

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH, 2012

	AS AT 31.03.2012 Rs.	AS AT 31.03.2011 Rs.
<b>C. Cash Flow from Financing Activities</b>		
Interest Paid	(12,279,660)	(20,945,008)
Proposed Dividend	(557,868)	(559,884)
Proceeds/ (Repayment) of Long term Borrowings	489,659	(9,369,677)
Proceeds/ (Repayment) of Short term Borrowings	(26,597,235)	—
<b>Net Cash from Financing Activities</b>	<u>(38,965,104)</u>	<u>(30,874,569)</u>
<b>Net (Decrease)/Increase in Cash and Cash Equivalents (A+B+C)</b>	(138,434)	835,007
<b>Cash and Cash Equivalents as at 01.04.2011</b>	3,477,549	2,842,542
<b>Cash and Cash Equivalents as at 31.03.2012</b>	3,339,115	3,477,549

**Note :**

- (a) Previous year's figures have been regrouped / recasted wherever necessary.
- (b) The above cash flow has been prepared under "Indirect Method" as prescribed under Accounting Standard 3 notified in Companies (Accounting Standards) Rules, 2006
- (c) Cash & Cash Equivalents as of March 31, 2012 and March 31, 2011 include restricted Cash & Bank balances.

The restrictions are primarily on account of Bank balances held as margin money deposits against guarantees.

**FOR SALARPURIA & PARTNERS**

Chartered Accountants  
NIHAR RANJAN NAYAK  
MEMBERSHIP NO. : 067076

Partner

ICAI REG NO. : 302113E

7, Chittaranjan Avenue, Kolkata-700 072

The 29th day of May, 2012

P. HIMATSINGKA | Directors  
AMSHEK HIMATSINGKA



# PH TRADING LTD.

## NOTES TO ACCOUNTS

**Note : 1 Share Capital**

Sr. No.	Particulars	As at 31-03-2012 Rs.	As at 31-03-2011 Rs.
1.	<b>Authorised Capital :</b> 500000 Equity Shares of Rs. 10/- each	<u>5,000,000</u> <u>5,000,000</u>	<u>5,000,000</u> <u>5,000,000</u>
2.	<b>Issued Subscribed :</b> 480000 Equity Shares of Rs. 10/- each	<u>4,800,000</u> <u>4,800,000</u>	<u>4,800,000</u> <u>4,800,000</u>
3.	<b>Paid Up Capital :</b> 480000 Equity Shares of Rs. 10/- each	<u>4,800,000</u> <u>4,800,000</u>	<u>4,800,000</u> <u>4,800,000</u>

**A. Reconciliation of Equity Shares outstanding as at 01.04.2011 and at 31.03.2012**

Equity Share at 01.04.2011	4,800,000	4,800,000
Add : Share Issued During the year	---	---
Equity Share at 31.03.2012	<u>4,800,000</u>	<u>4,800,000</u>

**B. Details of Shares held by each Shareholder holding more than 5% of Total Shares.**

Sr. No.	Name	No. of Share held	Percentage of holding	As at 31.03.2012	No. of Share held	Percentage of holding	As at 31.03.2011
1.	Prakash Himatsingka	45,810	9.54%	45,810	45,810	9.54%	45,810
2.	Madhuri Himatsingka	47,618	9.92%	47,618	47,618	9.92%	47,618
3.	Vikram Himatsingka	47,000	9.79%	47,000	47,000	9.79%	47,000
4.	Aditi Himatsingka	69,710	14.52%	69,710	69,710	14.52%	69,710
5.	Abhishek Himatsingka	49,650	10.34%	49,650	49,650	10.34%	49,650
6.	Anuradha Himatsingka	27,580	5.75%	27,580	27,580	5.75%	27,580

**Note : 2 RESERVE & SURPLUS**

Sr. No.	Particulars	As at 31-03-2012 Rs.	As at 31-03-2011 Rs.
---------	-------------	----------------------------	----------------------------

Profit & Loss account

## PH TRADING LTD.

	As at 31-03-2012 Rs.	As at 31-03-2011 Rs.
Opening Balance	18,008,646	15,080,665
Addition during the year (as per statement of profit & loss)	2,460,537	3,485,849
Deduction during the year -		
Proposed dividend	480,000	480,000
Tax thereon	77,868	77,868
Closing Balance	19,911,315	18,008,646

### Note : 3 BORROWINGS

Sr. No.	Particulars	As at 31-03-2012		As at 31-03-2011	
		Short term	Long term	Short term	Long term
A.	<u>Loan from Bank (Cash Credit) :</u>				
	Repayable on demand (Hypothecated against book debts)	20,222,383	—	48,744,355	—
B.	-Vehicle loan-(Hypothecated against Motor Car).	331,524	469,659	—	—
C.	Loans & Advances from Related Parties			89,072,082	—
	-From Directors	10,002,504	—	—	—
	-From Others	58,214,426	—	—	—
D.	Loans from Bodies Corporate	33,048,490	—	10,600,125	—
	Total	<u>121,819,327</u>	<u>469,659</u>	<u>148,416,562</u>	<u>—</u>

E. The cash credit from bank is payable on demand.

	As at 31-03-2012 Rs.	As at 31-03-2011 Rs.
F. The details of Car loan is as follows -		
Payable within 1 year	331,524	—
Payable within 2 years	331,524	—
Payable within 3 years	<u>138,135</u>	<u>—</u>
Total	<u>801,183</u>	<u>—</u>

### G. NAME OF RELATED PARTIES

	OUTSTANDING	
	As at 31-03-2012	As at 31-03-2011
Abhishek Himatsingka	1,145,215	4,743,422
Prakash Himatsingka	<u>8,857,289</u>	<u>9,283,651</u>
	<u>10,002,504</u>	<u>14,007,073</u>



## PH TRADING LTD.

Sr. No.	Particulars	As at 31-03-2012 Rs.	As at 31-03-2011 Rs.
	Abhishek Chemicals Pvt. Ltd.	1,692,294	11,805,991
	Himatsingka Chemicals Pvt. Ltd.	10,725,714	12,838,960
	Swan Silverwares Pvt. Ltd.	2,992,466	14,889,417
	Variable Plaza Pvt. Ltd.	500,574	17,288,919
	AH Chemicals Pvt. Ltd.	2,627,286	431,988
	Welcome Suppliers Pvt. Ltd.	8,006,023	2,326,040
	Jamuna Commodities Pvt. Ltd.	31,259,630	15,486,078
	Davesh Developers Pvt. Ltd.	410,439	397,818
		<u>58,214,426</u>	<u>75,065,009</u>
	<b>GRAND TOTAL</b>	<u><b>68,216,930</b></u>	<u><b>89,072,082</b></u>

H. The loan from related party is payable on demand.

#### Note : 4 LONG TERM PROVISIONS

1. Provision for Employment Benefit (Gratuity)	234,489	228,794
Total	<u>234,489</u>	<u>228,794</u>

#### Note : 5 TRADE PAYABLE

Trade Payable (for goods and expenses)	11,354,234	5,072,460
Creditors for services	3,595,549	2,974,758
Advances from customers	<u>1,084,062</u>	<u>448,428</u>
Total	<u>16,033,846</u>	<u>8,495,646</u>

A) The company has not received information from vendors regarding the status under the Micro, Small & Medium Enterprises Development Act, 2006 and hence no disclosures thereof for Outstandings are made in this account.

#### Note : 6 OTHER CURRENT LIABILITIES

Audit Fees Payable	44,644	---
Unpaid / Unclaimed Dividend	3,620	3,758
Service Tax Payable	13,123	---
Tax deducted at source	983,916	1,619,149
Others (Advance against sale of flat)	<u>451,000</u>	<u>351,000</u>
Total	<u>1,496,303</u>	<u>1,973,907</u>

#### Note : 7 SHORT TERM PROVISIONS

Provision for Expenses	---	26,154
Provision for Income Tax	12,086,758	10,911,758
Proposed Dividend	480,000	480,000
Tax on proposed dividend	77,868	77,868
Fringe benefit tax	368,098	368,098
Total	<u>13,012,724</u>	<u>11,863,878</u>

## PH TRADING LTD.

### Note : 8 FIXED ASSETS

Sr. No.	Particulars	GROSS BLOCK				DEPRECIATION				NET BLOCK	
		Value as at 01.04.11	Addition during the year	Deduction during the year	Value as at 31.03.12	Value as at 01.04.11	Addition during the year	Deduction during the year	Value as at 31.03.12	WDV As On 31.03.12	WDV As On 31.03.11
		Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
1	Building	1,749,480	—	—	1,749,480	389,200	68,014	—	457,214	1,292,266	1,360,280
2	Office Premises	839,496	—	—	839,496	624,719	10,499	—	640,208	199,288	209,777
3	Computers	946,119	—	—	946,119	832,500	45,428	—	877,978	68,141	113,569
4	Fax Machine	170,722	33,500	—	204,222	111,886	8,431	—	120,327	83,866	59,636
5	Television	27,690	—	—	27,690	22,284	792	—	23,036	4,654	5,406
6	Motor Cycle	121,410	69,226	52,014	138,622	57,364	17,946	39,721	35,481	103,141	64,666
7	Mobile Phone	61,479	4,000	4,634	60,845	24,730	5,437	2,039	28,128	32,717	36,749
8	Generator	49,000	—	—	49,000	17,373	4,260	—	21,633	26,367	30,627
9	Furniture & Fixtures	398,592	—	—	398,592	380,383	3,256	—	383,679	14,913	18,209
10	Motor Car	762,993	1,060,796	762,993	1,060,796	563,562	153,864	579,661	127,565	933,231	208,391
11	Office Equipment	203,282	—	—	203,282	155,639	6,627	—	162,266	41,016	47,643
12	Air Conditioner	209,800	—	—	209,800	146,541	8,800	—	155,341	54,459	63,259
Total : (Current Year)		5,539,023	1,167,532	819,601	5,886,944	3,321,231	333,236	621,611	3,032,856	2,854,068	2,217,792
Previous year		5,433,707	105,316	—	5,539,023	3,044,226	277,066	—	3,321,231	2,217,792	—

## PH TRADING LTD.

### Note : 9 NON CURRENT INVESTMENT

Sr. No.	Particulars	As at 31-03-2012 Rs.	As at 31-03-2011 Rs.
<b>Other than Trade Investments</b>			
<b>Investments in Equity Shares</b>			
<b>QUOTED:</b>			
1.	United Diamonds Ltd. (Quoted) (356 equity shares of Rs. 10 each)	5,938	5,938
2.	Unique Mfg. & Mkt. Ltd. (Quoted) (50 equity shares of Rs. 10 each)	160	160
<b>UNQUOTED:</b>			
3.	P. C. Properties Ltd. (1500 equity shares of Rs. 10 each)	15,000	15,000
<b>Investments in Debentures</b>			
1.	Kanoi Papers & Industries Ltd. (1500 debentures of Rs. 10 each)	27,200	27,200
	<b>Total</b>	<u>48,298</u>	<u>48,298</u>
<b>Aggregate amount of Quoted Investment</b>			
	- Cost	6,098	6,098
	-Market Value	N.A.	N.A.

Note :- In absence of Market Quotation no market value mentioned.

### Note : 10 DEFERRED TAX ASSETS (NET)

1.	Deferred Tax Assets	<u>39,130</u>	<u>41,708</u>
	Deferred Tax Assets (net)	<u>39,130</u>	<u>41,708</u>

### Note : 11 LONG TERM LOANS AND ADVANCES

i.	Security Deposit		
a)	<u>Unsecured, Considered Good</u>	204,385	204,385
ii.	Advances		
a)	<u>Unsecured, Considered Good</u>	4,260,794	763,852
	<b>Total</b>	<u>4,465,179</u>	<u>968,237</u>

A) Advances include advance against land Rs. 4,155,000

### Note : 12 OTHER NON CURRENT ASSETS

1.	Long Term Trade Receivables		
a)	<u>Secured, Considered Good</u>	829,921	160,355
	<b>Total</b>	<u>829,921</u>	<u>160,355</u>



## PH TRADING LTD.

### Note : 13 INVENTORIES

Sr. No.	Particulars	As at 31-03-2012 Rs.	As at 31-03-2011 Rs.
	Stock in trade of Chemicals	166,660	-
	Shares	<u>47,855</u>	<u>47,855</u>
	Total	<u>214,515</u>	<u>47,855</u>

### Note : 14 TRADE RECEIVABLES

1.	Outstanding for more than six months <u>Unsecured, Considered Good :</u>	13,848,924	14,100,000
2.	Others		
a)	<u>Secured, Considered Good :</u>	-	-
b)	<u>Unsecured, Considered Good :</u>	<u>138,976,016</u>	<u>161,056,900</u>
	Total	<u>152,824,940</u>	<u>175,157,000</u>

### Note : 15 CASH & CASH EQUIVALENT

1.	Bank Balance		
	Current Account	1,911,434	1,780,700
	Fixed Deposit Account (Pledged with bank against bank guarantee)	1,349,890	1,631,500
	unpaid Dividend Account	3,620	3,700
	Sub Total (a)	<u>3,264,944</u>	<u>3,415,900</u>
2.	Cash-on-Hand		
	Cash Balance	74,171	61,400
	Sub Total (b)	<u>74,171</u>	<u>61,400</u>
	Total (A + B)	<u>3,339,115</u>	<u>3,477,300</u>

(a) Note : Fixed Deposit of Rs. 1,349,890/- against bank guarantee and Rs. 5,000/- kept with the Commissioner of Sales Tax as security.

### Note : 16 SHORT TERMS LOANS AND ADVANCES

	<u>Unsecured, Considered Good :</u>		
	Other Advances	117,967	9,788,000
	Advance Income tax	11,079,016	9,788,000
	Tax Deducted at Source	1,226,848	1,140,000
	Fringe Benefit Tax	353,158	353,158
	Prepaid Expenses	254,268	258,000
	Vat Refundable	131,202	148,000
	Total	<u>13,162,457</u>	<u>11,888,000</u>

A) Other advances include interest payable on car loan Rs. 101,592/-.

## PH TRADING LTD.

### Note : 17 REVENUE FROM OPERATION

Sr. No.	Particulars	As at 31-03-2012 Rs.	As at 31-03-2011 Rs.
1)	Sales (Net)	<u>811,596,367</u>	<u>1,171,079,437</u>
	Total	<u>811,596,367</u>	<u>1,171,079,437</u>
A)	Details of Sales		
	Sale of Phenol	779,206,487	779,206,487
	Other Chemicals	<u>32,389,880</u>	<u>32,389,879</u>
	Total	<u>811,596,367</u>	<u>811,596,366</u>

### Note : 18 OTHER INCOME

Insurance Claim	—	172,987
Foreign Exchange Gain	112,968	—
Interest	918,059	201,140
Sundry Balance written back	28,102	180,687
Rent Received	24,554	26,400
Dividend on non current investments	570	—
profit on sale of assets	4,010	—
Total	<u>1,086,263</u>	<u>581,214</u>

### Note : 19 CHANGE IN INVENTORIES

Closing stock of shares and Chemicals	214,515	47,855
Opening stock of shares	<u>47,855</u>	<u>47,855</u>
Increase / (decrease) in stock	<u>(166,660)</u>	<u>—</u>

### Note : 20 EMPLOYEES BENEFIT

Salary, Allowances & Gratuity	1,954,484	2,823,017
Staff welfare	<u>37,142</u>	<u>81,340</u>
Total	<u>1,991,626</u>	<u>2,914,357</u>

## PH TRADING LTD.

### Note : 21 FINANCIAL COST

Sr. No.	Particulars	As at 31-03-2012 Rs.	As at 31-03-2011 Rs.
	Interest to Bank	3,141,397	5,348,409
	Interest to others	7,646,592	14,116,517
	Interest to Directors	1,491,671	1,480,082
	Bank Charges	<u>700,213</u>	<u>134,912</u>
	Total	<u>12,979,873</u>	<u>21,079,920</u>
A)	Interest to Directors		
	Abhishek Himatsingka	372,461	498,247
	Prakash Himatsingka	<u>1,119,210</u>	<u>981,835</u>
	Total	<u>1,491,671</u>	<u>1,480,082</u>

### Note : 22 OTHER EXPENSES

Printing & Stationery	72,987	77,006
Insurance	1,158,242	938,438
Travelling & Conveyance	821,599	520,959
Payment to Auditors -		
-As Auditors	46,645	54,651
-For Tax Audit	7,865	7,721
-Certification Fees	4,474	4,309
Brokerage	3,538,270	4,476,009
Motor Car expenses	104,622	---
Meeting Fees	4,500	6,500
Motor Cycle Expenses	37,609	---
Repair & Maintenance	484,438	511,489
Shortage Claim	(229,440)	---
Loss on sale of Shares	---	570,960
Bad Debts	93,287	1,071,636
Rates & Taxes	66,256	133,360
Legal & Professional charges	288,460	263,888
Electric charges	364,531	372,104
Telephone Expenses	432,358	485,326
Computer Expenses	81,860	66,191
Advertisement	16,566	106,192
Donation	334,000	421,000
Postage & Telegram	64,685	95,953
Sales Promotion	75,633	262,207
Service Tax on Freight	380,934	360,775
Freight Charges	15,830,111	15,744,604
Rent	216,000	216,000
Miscellaneous Expenses	<u>148,221</u>	<u>525,159</u>
Total	<u>24,445,816</u>	<u>27,292,837</u>

A) The payment to Auditors include branch auditor's remuneration of Rs. 20,864 (19688).



## PH TRADING LTD.

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### NOTE 23 : SIGNIFICANT ACCOUNTING POLICIES AND OTHER NOTES :

#### 1. SIGNIFICANT ACCOUNTING POLICIES :

- a) All income & expenditures are accounted for on Accrual basis except Dividend, debenture interest, which are accounted for on cash basis.
- b) **Investments :**  
Long term investments are valued at cost. Provision for diminution in the value of long term investments is made only if such a decline is other than temporary. Current investments are valued at cost or Market value whichever is lower.
- c) **Fixed Assets**  
Fixed Assets are stated at cost less accumulated depreciation.
- d) **Depreciation :**  
Depreciation has been provided on all assets on written down value basis as per rates prescribed in Schedule XIV of the Companies Act, 1956.
- e) **Inventories :**  
Inventories are valued at cost or Net realizable value whichever is lower. The cost is determined on the FIFO basis.
- f) **Employees Benefits :**
  - i) Short-term employee benefits are recognised as an expense at the undiscounted amount in the statement of profit and loss for the year in which the related service is rendered.
  - ii) Post employment and other long term employee benefits are recognised as an expense in the statement of profit and loss for the year in which the employee has rendered services. The expense is recognised at the present value of the amount payable determined using actuarial valuation techniques. Actuarial Gain or Losses in respect of post employment and other long term benefits are charged to the statement of Profit and Loss.
- g) Sales and Purchases are stated in accounts at net of discount thereon.
- h) **Impairment of Assets :**  
An asset is treated as impaired when the carrying cost of assets exceeds its recoverable value. An impairment loss is charged to the statement of profit and loss in the year in which an asset is identified as impaired. The impairment loss recognised in prior accounting period is reversed if there has been a change in the estimate of recoverable amount.
- i) **Taxation :**  
Provision for current tax is made after taking into consideration benefits admissible under the provisions of the Income Tax Act, 1961. Deferred tax resulting from "timing differences" between taxable and accounting income is accounted for using the tax rates and laws that are enacted or substantively enacted as on the Balance Sheet date. The deferred tax assets is recognised and carried forward only to the extent that there is a virtual certainty that the asset will be realised in future.
- j) **Provision, Contingent Liabilities and Contingent Assets :**  
Provisions involving substantial degree of estimation in measurement are recognised when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent Liabilities are not recognised but are disclosed in the notes. Contingent Assets are neither recognised nor disclosed on the financial statements.

## PH TRADING LTD.

2. Contingent Liabilities not provided for in respect of :

Claims against the company pending in court not acknowledged as debts, amount unascertainable.

3. Long Term Advances includes Rs. 101,000/- against which the Company has filed a suit for recovery.

4. Fixed Deposit Rs. 1,349,890/- (Rs. 1,400,000/-) pledged with Oriental Bank of Commerce Park Street Branch against Bank Guarantee of Rs. 100 Lacs (Rs. 100 Lakhs) and Rs. 5,000/- (Rs. 5,000/-) with the Commissioner of Sales Tax as security for the issue for blank 'C' Forms and Form '14'.

	31.3.2012	31.3.2011
	Rs.	Rs.
<b>5. Earnings per Share</b>		
Profit / (Loss) after taxation as per Profit & Loss Account	2,460,536	3,485,849
Weighted average number of equity shares outstanding (Face value - Rs. 100 per Share)	480,000	480,000
Basic / Diluted Earnings per share	5.13	7.26

6. **Defined Benefit Plan**

The present value of obligation is determined based on actuarial valuation using the Projected Unit Credit Method, which recognises each period service as giving rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation.

7. **Gratuity :**

I. Expenses recognised during the year under the head "Salary and Allowances"

a) Current Service Cost	19,261.00	50,405.00
b) Interest Cost	27,853.76	28,140.00
c) Acturial (Gain) / Loss	(197,144.76)	59,522.00
d) Net Cost	(150,230.00)	138,067.00

II. **Net Assets / Liabilities recognised in the Balance Sheet as on 31st March, 2012**

a) Present value of the defined benefit obligation	270,557	420,787
b) Fair value of plan assets (Funds)	119,705	106,119
c) Net Assets / Liabilities recognised in the Balance Sheet	150,852	314,668

\*Having Rs. 119,705/- in Joint Saving Account and LIC premium for individual policy.

III. **Reconciliation of opening and closing balance of Defined Benefit Obligation.**

a) Opening defined benefit obligation	420,787.00	282,720.00
b) Current service cost	19,261.00	50,405.00
c) Interest Cost	27,853.76	28,140.00
d) Acturial (Gain) / Loss	(197,144.76)	59,522.00
Closing defined benefit obligation	270,557.00	420,787.00



## PH TRADING LTD.

### IV, Principal Actuarial assumptions used :

Discount rates	8%	8%
Expected salary increase rates	5%	5%
Mortality rates	LIC (1994-96) mortality tables	LIC (1994-96) mortality tables
Retirement Age	58 years	58 years

8. As the Company is engaged in Trading Business only, disclosures as required by AS - 17 (Segment Reporting) are not applicable).
9. There is no amount outstanding towards Investor Education & Protection Fund as on 31.03.2012.
10. Till the year ended 31st March, 2011, the company was using pre-revised Schedule VI to the Companies Act, 1956 for preparation and presentation of its financial statement. During the year ended 31st March, 2012, the revised schedule VI notified under Companies Act, 1956 has become applicable and the same is being followed by the company. The company has reclassified previous year figures to confirm to this years classification. The adoption of revised schedule VI does not impact recognition and measurement principles followed for preparation of financial statements.
11. No Provision has been considered necessary for diminution in value of Long Term Investment being temporary in nature.
12. Disclosure of Sundry Creditors under Current Liabilities is based on the information available with the company regarding the status of the suppliers as defined under the "Micro, small and medium Enterprises on account of principal amount together with interest, aggregate to Rs. NIL (Previous Year Rs. NIL)

13.A) Name of the related party	Relationship
(a) Abhishek Chemicals Pvt. Ltd.	Associate Company
Davesh Developers Pvt. Ltd.	Associate Company
P. C. Properties Pvt. Ltd.	Associate Company
Swan Silverwares Pvt. Ltd.	Associate Company
Variable Plaza Pvt. Ltd.	Associate Company
AH Chemicals Pvt. Ltd.	Associate Company
Welcome Suppliers Pvt. Ltd.	Associate Company
Himatsingka Chemicals Pvt. Ltd.	Associate Company
Jamuna Commodities (P) Ltd.	Associate Company
Amjey Chem. Trade Pvt. Ltd.	Associate Company
(b) Prakash Himatsingka	Key Managerial Personnel
Ajit Kr Bhuwalka	Key Managerial Personnel
Ashok Kr. Jhanwar	Key Managerial Personnel
Abhishek Himatsingka	Key Managerial Personnel
Prakash Chandra Vikram Kumar (HUF)	Enterprise over which KMP having influence



## PH TRADING LTD.

Binayak Prasad Prakash Chandra (HUF)	Enterprise over which KMP having influence
Amjey Chemicals	Enterprise over which KMP having influence
K. Kumar & Co.	Enterprise over which KMP having influence
Sumit Kumar Jhanwar	Relative of Director

*Note : Related Party Relationship is as identified by the Company and relied by Auditors.*

B) Transactions during the year	With (a)	With (b)
i) Sales	95,826,059	9,300,317
	(92,258,954)	(17,954,150)
ii) Director's Remuneration	—	1,146,082
	(—)	(1,156,753)
iii) Salaries	—	492,700
	(—)	(720,000)
iv) Rent Received	18,000	8,400
	(18,000)	(8,400)
v) Intercorporate Deposits Received	800,802,540	8,870,000
	(682,676,745)	(5,472,000)
vi) Intercorporate Deposits Paid	821,525,783	14,017,073
	(668,515,189)	(7,190,631)
vii) Interest Paid (Provision)	4,302,935	1,491,671
	(11,865,121)	(1,480,082)
viii) Outstanding balances at the end of the year		
a) Intercorporate Deposit accepted	58,214,426	10,002,504
	(75,065,009)	(14,007,073)
ix) Rent Paid	80,000	—
	(—)	(—)
x) Meeting Fees	—	4,500
	(—)	(6,500)

C) There is no outstanding amount written off on the above during the year.

# PH TRADING LTD.

Registered Office : Poddar Point, 'B' Block, 10th Floor  
113, Park Street, Kolkata-700 016

## PROXY FORM

Reg. Folio No. : \_\_\_\_\_

I/We, \_\_\_\_\_

of \_\_\_\_\_

being a member / members of PH TRADING LTD. here by appoint of \_\_\_\_\_

or failing him / her \_\_\_\_\_

\_\_\_\_\_ of \_\_\_\_\_

as my / our proxy to vote for me / us and on my/our behalf at the 30th Annual General Meeting of the Company to be held on Friday, the 31st August, 2012 and any adjournment thereof.

Signed this \_\_\_\_\_ day of \_\_\_\_\_ 2012

Signed by the Said \_\_\_\_\_

### NOTE:

This form, in order to be effective should be duly stamped, completed and signed and must be deposited at the Registered Office of the Company not less than 48 hours before the meeting.